

Saint Louis Continuum of Care

Rank & Review Committee

2016 Timeline & Process for Ranking Renewal & New Projects

- 5/12/2016 At monthly Review and Rank meeting committee approves review process and proposed forms. Plan to send out forms by next meeting.
- 5/18/2016 Rank and Review Committee receives information from HMIS Lead to secure data
-6/28/201 regarding performance outcomes.
- 6
- 6/14/2015 Review and Rank committee members send out renewal forms and collected HMIS data collected to all agencies on the 2016 GIW. Scorecard and Renewal Review due to Rank and Review by 6/30/2015 noon.
- 7/14/2016 Rank and Review Meeting to review the data numbers collected by HMIS and will set date of 8/11 to review and rank all renewed projects.
- 7/8/2016 4 of the Transitional Housing programs have agreed to retool their programs to PSHs or RRH will review and rank them as new programs.
- 8/11/2015 Rank and Review scored and ranked all renewal programs will compile a full ranking after the RFPS come in will do this on 8/16/2016
- 8/16/2016 Rank and Review committee scored all new programs and ranked them then compiled a tentative final ranking made adjustments after direction and consultation was given to the committee. Will present final ranking to Executive Board on 8/18/2016.

To avoid any conflict of interest there were no members associated with PSH programs involved in the scoring or ranking process.

The Rank and Review committee is open to discuss with the COC Executive Board and the Department of Human Services anything relating to the Ranking process.

**2016 Continuum of Care (CoC) Competition
MO-501 St. Louis CoC Reallocation Process**

Background

In 2016, HUD has continued its trend of the last few years by making the CoC Competition an ever more competitive process. Approximately \$1.9 billion is available, which may not be sufficient to fund all eligible renewal projects. HUD will continue to require Collaborative Applicants to rank all projects into two tiers. Tier 1 is equal to 93% of the CoC's Annual Renewal Demand (ARD) – the amount required to fully fund all eligible renewals for one year. Tier 2 equals the 7% reduction from Tier 1 *plus* a 5% Permanent Housing Bonus. HUD is making CoC Planning costs available to all CoCs to help them meet the raised expectations for CoCs, including project monitoring and newly established system performance measures. CoC Planning costs are not ranked in either Tier 1 or Tier 2 but are funded separately. New in 2016, HUD will prioritize those CoCs that have demonstrated a capacity to reallocate from lower performing projects to higher performing projects as demonstrated through the CoC's local selection process.

If a CoC receives a satisfactory score in the national CoC Competition, projects placed within a CoC's Tier 1 should receive full funding. Tier 2 projects will be selected by point value and in the order of CoC score.

- Up to 50 points in direct proportion to the CoC Application Score
- Up to 35 points for CoC's ranking of the project
- Up to 5 points based on the type of project
- Up to 10 points for commitment to implementing a Housing First model

Local Funding Implications

MO-501 StL CoC Annual Renewal Demand: \$10,994,619

Tier 1:	\$10,205,465
Tier 2 Renewal & New Project	\$789,154
Bonus	\$593,078

TOTAL CoC APPLICATION \$11,587,697

Targeted Reductions and Eliminated Projects

First, the Rank and review committee will review performance outcomes for all eligible CoC renewal projects to ensure they are high performing projects, and asking projects to reallocate and expected unspent funds

Second, review has grant year budgets to analyze the cost effectiveness per household and what money was left unspent and not reallocated.

Thirdly, the committee eliminated any SSO that was not directly a housing program.

Using the priority criteria on the following page, the Rank and Review will score and rank all eligible renewal projects and make recommendations for reallocation opportunities to ensure CoC funds are being used as effectively as possible. Funding from targeted reductions and/or eliminated projects will be reallocated to new permanent housing projects.

Priority Order Criteria

1. CoC Project Type – in the following order
 - Permanent Housing – Permanent Supportive Housing
 - Transitional Youth Program
 - PSH and RRH programs that were awarded last year but not under contract yet
 - New PSH & RRH programs
2. The CoC's HMIS grant will be placed as the lowest project that is fully funded within Tier 1.
3. Well-performing renewal projects will be prioritized above new bonus and reallocated PH projects.
4. All projects must follow a Housing First approach
5. Individual project performance outcomes and positive impact on overall system performance
6. Severity of needs and vulnerabilities experienced by project participants
7. Unique gap/target population served by Project, including chronically homeless, veterans, families with children and youth ages 18-24
8. Level of negative impact to Continuum if Project were not funded
9. Availability of other potential funding sources
10. Number of households served and cost efficiency

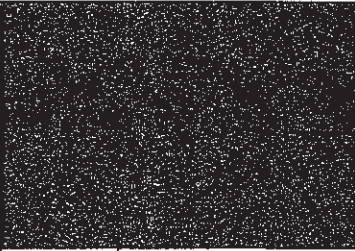
NEW PROJECTS

In addition to the above criteria, the following criteria also apply to new PH-RRH project applications.

1. Project applicant and all sub recipients have the expertise and capacity to be at full implementation within two months of signing a grant agreement with HUD.
2. Recipients of existing projects who wish to reallocate to a new Permanent Housing project *and who have the capacity and experience to successfully implement PH* will have priority over other applicants.
3. Project MUST follow a Housing First approach.
4. PH – Rapid Rehousing Projects that target households with children and provide temporary rental assistance, housing-focused case management, and targeted employment assistance in a scattered-site, flexible model will be prioritized over PH-RRH projects that do not.

	TH	2015#s	APR#s	10/15 to 4/16 HUD #
1	Leavers destination was Permanent Housing- Individuals who exited the program and moved into permanent housing 10 points for 66% or higher 5 points for 65% -60% zero for below 60% .			
2	Leavers have income- Individuals who exited program have increased or maintained their income. 10 points for 66% or higher 5 points for 65% or less zero for below 60%			
3	Leavers have Employment Income- Individuals who exit the programs have gained/maintained employment and earned income due to employment 10 points 44% or higher 5 points 43-40% zero below 40%			
4	Leavers have Non-cash-HoH Benefits-Individuals who exit the programs have obtained all possible benefits eligible for themselves. 83% or higher 10 pts. 82-80% 5pts. Below 80% zero.			
5	Has returned to shelter- Individuals who exit the programs have returned to shelter 10 points for 0-5% 5 points for 6-13% zero 13% and above.			
6	Average Length of Stay in TH- for leavers 10 points for less than 290 days or less 5 points for greater than 291 days.			
7	Utilization Rate/Occupancy- contracted beds 10 points for 95% utilization 5 points for 90% Zero below 90%			
8	Active in COC- 10 points for 80% or greater in attendance at general meetings is a participant on the board or a committee. 5 points for less than 80% participation. Zero points if organization is not active on a committee.			
9	Budget- 10 points for spending down 100%-95% HUD allotted dollars and meets match . 5 points 95%-85%-5pts. Below 85%-zero			
10	Serves priority population 5pts Chronic homeless, family, youth and veteran homeless			
11	Meets HEARTH requirements 5pts (listed in the Renewal Review will only be scored on the requirement that are apply to each program)			
12	Uses Housing First approach 5 pts to provide housing quickly without conditions or barriers			
13	HMIS Data Performance-5pts Enters information into the present HMIS system			

	PSH	2015#s	APR#s	10/15 to 4/16 HUD #
1	Leavers destination was Permanent Housing- Individuals who exited the program and moved into permanent housing 10 points for 56% or higher 5 points for 55% -47% zero for below 47% .			
2	Stayers income- Individuals who are in the program have increased or maintained their income. 10 points for 76% or higher 5 points for 70% or less zero for below 69%			
2A	Leavers Income			
3	Stayers have Non-cash benefits- Benefits-Individuals who exited the programs have obtained all possible benefits eligible for themselves. 83% or higher 10 pts. 82-80% 5pts. Below 80% zero.			
3A	Leavers have increased Non-cash benefits			
4	Stable housing 6+ months being housed 10 points for 95% or higher 5 points 94% zero points for 90% or lower			
5	Has returned to shelter- Individuals who exit the programs have returned to shelter 10 points for 0-5% 5 points for 6-13% zero 13% and above.			
6	Utilization Rate/Occupancy- 10 points for 95% utilization 5 points for 90% Zero below 90%			
7	Active in COC- 10 points for 80% or greater in attendance at general meetings is a participant on the board or a committee. 5 points for less than 80% participation. Zero points if organization is not active on a committee.			
8	Budget- 10 points for spending down 100%-95% HUD allotted dollars and meets match . 5 points 95%-90%-5pts. Below 90%-zero			
9	Budget leasing dollars percentage of leasing dollars left on the books			
10	HMIS Data Performance-5pts Enters information into the present HMIS system			
11	Serves priority population 5pts Chronic homeless, family, youth and veteran homeless			

12	Meets HEARTH requirements 5pts (listed in the Renewal Review will only be scored on the requirement that are apply to each program)			
13	Uses Housing First approach 5 pts to provide housing quickly without conditions or barriers			

City of St. Louis CoC 2016 Renewal Review

I. Agency and Grant Information

Agency Name	
Project Name	
Grant Number	
Grant Start Date	
Contact Person	
Phone/Email	

II. Project Summary

1. Provide a brief summary of your project, including purpose, design and target population. Include steps to prioritizing clients according to the CoC's priority list for PSH housing. Also describe how you will be coordinating placements in your housing programs utilizing the community's new coordinated assessment process. Describe your use of HMIS in data collection.

III. Program Changes

1. Describe any significant changes to your program during the past year or planned for the upcoming grant term, including changes in budget line items, population served, numbers served, program design.
2. Have you executed any grant amendments with the City of St. Louis for this project in the past year (or do you have any unexecuted grant amendment requests)? If yes, please submit as part of this renewal packet.

IV. HEARTH Compliance

HEARTH Requirement	YES or NO
Do you have consumer representation on your Board?	
If you receive Leasing dollars, do you master lease units?	
If you receive Leasing or Rental Assistance dollars, do you comply with the rent reasonableness requirements?	
Are you conducting an Annual Service Needs Assessment for all participants who are enrolled for more than one year?	
Do you comply with Housing Quality Standards (HQS)?	

V. Budget

1. Do you expect that all funds in your 2014 CoC grant will be expended? If not, what amount will not be spent and why.
2. Is there any money in this grant that would be available for reallocation to a new project?
3. Complete the following 2016 CoC budget tables for your CoC program. QUANTITY DESCRIPTIONS MUST BE ENTERED.

SUPPORTIVE SERVICES BUDGET		
Eligible Costs	Quantity Description (400 characters max)	CoC Assistance Requested
Assessment of Services Needs		
Assistance with Moving Costs		
Case Management		
Child Care		
Education Services		

PSH Programs

Employment Assistance		
Food		
Housing/Counseling Services		
Legal Services		
Life Skills		
Mental Health Services		
Outpatient Health Services		
Outreach Services		
Substance Abuse Treatment Services		
Transportation		
Utility Deposits		
Total Services Assistance Requested		

OPERATING BUDGET

Eligible Costs	Quantity Description (400 characters max)	CoC Assistance Requested
Maintenance/Repair		
Property Taxes & Insurance		
Replacement Reserve		
Building Security		
Electricity, Gas & Water		
Furniture		
Equipment (lease, buy)		
Total Operating Assistance Requested		

LEASING/LONG-TERM RENTAL ASSISTANCE BUDGET

Size of Units	# of Units	FMR	# of Months	Total Budget
SRO	X	X	12	=
0 Bedroom	X	X	12	=
1 Bedroom	X	X	12	=
2 Bedrooms	X	X	12	=
3 Bedrooms	X	X	12	=
4 Bedrooms	X	X	12	=
5 Bedrooms	X	X	12	=
6+ Bedrooms	X	X	12	=
Total				

SUMMARY BUDGET			
Eligible Costs	CoC Assistance Requested	Match specify cash, in-kind, amount & source	Total
Leased Units			
Leased Structures			
Housing Relocation and Stabilization			
Short-term/Medium Term Assistance			
Long-term Rental Assistance			
Supportive Services			
Operating			
HMIS			
Sub-Total Requested			
Admin (up to 7%)			
Total plus Admin Requested			
Sub-Total Cash Match			
Sub-total In-Kind Match			
TOTAL MATCH			
TOTAL BUDGET			

Match requirements – 25% overall match of total grant minus Leasing costs. Matching funds must be used on eligible CoC program costs. NOTE: Program income, including client rent or occupancy charges, CANNOT be used as match.

VI. Performance

The tables below should be completed using both HMIS data and agency reported.

1. Complete the column for households expected to be served and number who will exit during the 2015 CoC grant term

Households	2015 Calendar Year HMIS Generated	2015 Calendar Year Agency Reported	CoC 2016 Grant Year (Projected)
Total Number of households			
Total Number of households who exited/will exit			

Data Element	2015 Calendar Year HMIS Generated	2015 Calendar Year Agency Reported	2015 System Target
Destination Permanent Housing			47%
Housing Stability			98%
Cash Income – Stayers			70%
Non-Cash Benefits – Stayers			73%
Return to Shelter			17%

2. Provide an explanation as well as specific steps that will be taken to improve your program's outcomes if your program has/is:

- a variance between the HMIS generated reports and the agency provided reports and what steps are being taken to assure HMIS data completeness and accuracy for 2017.
- below the system target for our CoC

Complete and return electronically to Rich LaPlume
Chair of the Rank and Review Committee
rich.laplume@depaulusa.org by (insert due date here)

New Project scoring

PSH

- 1 Queen of Peace PSH
- 2 Depaul St Lazare PSH
- 3 YWCA PSH
- 4 Humaitri PSH
- 5 Hope House
- 6 Horizon Housing

Overall Ranking

- | | |
|------------------------|---|
| 1 Queen of Peace PSH | strong RFP-retooled program |
| 2 YWCA PSH | Good RFP and a retooled program |
| 3 Humaitri PSH | Good RFP and a retooled program |
| 4 Hope House | retooled program |
| 5 Depaul St Lazare PSH | high scoring RFP but a new program oppose to a retooled program |
| 6 Horizon Housing | no need to fund feel DD resources have other options of funding |

Rapid Rehousing

- | | |
|-------------|------------------------|
| 1 Humanitri | Only program submitted |
|-------------|------------------------|

PSH New Projects

	Population	
1	Project has identified a clear understanding of population serving and is a priority population of the CoC-agency is presently active in CoC	
2	History of providing services Provider has experience service to homeless population	
3	Gap/address priority The project fills a gap and addresses CoC need	
4	Collaboration partnerships Describe already working relationships with CoC/and non CoC providers	
5	Connected to resources Ability to connect and refer population to appropriate resources	
6	Coordinated entry/Housing First Identifies the ability to work with a coordinated entry and use house first model	
7	HMIS Is using current CoC HMIS system	
8	Addresses long term barriers Project identifies long term needs and address with appropriate services.	
9	On-site services agreements Describes services provider agreements with collaborative partners and outcomes to achieve from these services.	
10	Track Client progress Ability to track clients through the progression of services being provided.	
11	Track program performance Ability to evaluate the effectiveness of services through the progression of services being provided	
12	Budget Budget is reasonable and consistent with the delivery of services	
	bonus pts for retooling program up to 5 pts per criteria-60 pts total	

	RRH New Projects	
1	Population Project has identified a clear understanding of population serving and is a priority population of the CoC-agency is presently active in CoC	
2	History of providing services Provider has experience service to homeless population	
3	Gap/address priority The project fills a gap and addresses CoC need	
4	Collaboration partnerships Describe already working relationships with CoC/and non CoC providers	
5	Connected to resources Ability to connect and refer population to appropriate resources	
6	Coordinated entry/Housing First Identifies the ability to work with a coordinated entry and use house first model	
7	HMIS Is using current CoC HMIS system	
8	Addresses immediate barriers Project identifies immediate short-term barriers and needs and address with appropriate services.	
9	Determines needs and on-going services Demonstrates a clear plan for determining need and level of ongoing assistance based on need	
10	On-site services agreements Describes services provider agreements with collaborative partners and outcomes to achieve from these services.	
11	Track Client progress Ability to track clients through the progression of services being provided.	
12	Track program performance Ability to evaluate the effectiveness of services through the progression of services being provided	
13	Budget Budget is reasonable and consistent with the delivery of services	

up to 5 pts per criteria-65 pts total

Possible pts	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC	CoC
Household Served	42	48	18	13	21	99	14	28	65	301	117	80	68	31	158	42
PSH																
Leavers destination was Permanent Housing-	0	10	10	10	5	10	10	10	0	10	10	10	0	5	10	10
Stayers Income-	10	5	10	0	0	10	0	10	10	0	0	0	5	5	0	5
Stayers have Non-cash benefits-	10	10	10	0	10	10	5	5	0	10	10	5	10	5	10	10
Stable housing 6+ months being housed	10	10	5	0	0	0	5	0	10	5	10	10	10	10	5	0
Utilization Rate/Occupancy-	10	10	10	10	10	0	10	10	0	10	10	10	10	10	10	10
Active in CoC-	10	10	5	10	10	10	10	10	10	10	10	10	10	10	10	10
Budget-	10	10	0	10	10	10	5	0	5	10	10	10	10	10	10	10
HMIS Data Performance-Spts	5	5	5	5	5	5	5	5	0	5	5	5	5	5	5	5
Serves priority population Spts	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Meets HEARTH requirements Spts	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
Uses Housing First approach Spts	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5
90	80	85	70	60	65	70	65	65	50	75	80	75	75	75	75	75

Percentage of HUD funding spent on the program
 Cost per Household -based on HUD funds

100% 97% 84% 100% 100% 100% 90% 71% 77% 100% 100% 100% 100% 96% 100% 100% 100%
 \$7,023.00 \$8,342.00 \$8,442.00 \$7,986.00 \$11,697.00 \$16,846.00 \$11,714.00 \$11,250.00 \$6,357.00 \$5,350.00 \$4,771.00 \$5,134.00 \$4,887.00 \$6,262.00 \$4,647.00

PSH		#1	#2	#3	#4	Total	Ave
1	Depaul USA Project PLUS	1	1	1	1	4	1.00
2	Depaul USA Project MORE	2	3	3	2	10	2.25
3	2015 SCQ (Shelter Plus Care STL City -Chronic -70)	11	10	12	11	44	11
4	2015 SZB (Shelter Plus Care STL City - Chronic-43)	15	15	16	12	58	14.5
5	2015 SCL (Shelter Plus Care STL City - QoP TRA)	12	12	15	13	52	13
6	2015 SCY (Shelter Plus Care STL City - SPC)	10	11	8	14	43	10.8
7	2015 SCS (Shelter Plus Care STL City - QoP SRA)	13	13	7	6	39	9.75
8	2015 SZC (Shelter Plus Care STL City QoP Families)	14	14	13	5	46	11.5
9	Places for People Housing for the Future of Families	16	16	14	15	61	15.3
10	2016 (Shelter Plus Care Beach Project) SZS TRA	6	4	4	4	18	4.5
11	Employment Connections Project Homecoming	7	5	10	16	38	9.5
12	Doorways Maryland	8	6	9	7	30	7.5
13	St. Patrick Center Project Protect Housing	4	7	6	8	25	6.25
14	Doorways Jumpstart	5	8	5	9	27	6.75
15	Doorways Delmar	3	2	2	3	10	2.25
16	St. Patrick Center Rosati House	9	9	11	10	39	9.75

1 SC

2 BR

3 MP

4 KA

Rank based off of score

1
2
12
15
14
11
10
13
16
4
8
7
5
6
2
9

St. Patrick employment SSO		2015#s	
Total # of households/individuals served		361	
1	Permanent Housing: 15% of people served will obtain permanent housing 10 points for 15% or more. 5 points for 10-14%. 0 points for less than 10%.	26%	10
2	Permanent Employment: 29% of people served will obtain permanent employment 10 points for 29% or more. 5 points for 20-28%. 0 points for less than 20%.	34%	10
3	Job Readiness Training: 90% of people served will complete Job Readiness Training Classes 10 points for 90% or more. 5 points for 80-89%. 0 points for less than 80%.	99%	10
4	Active in COC- 10 points for 80% or greater in attendance at general meetings is a participant on the board or a committee. 5 points for less than 80% participation. Zero points if organization is not active on a committee.	Yes	10
5	Budget- 10 points for spending down 100%-95% HUD allotted dollars and meets match . 5 points 95%-90%-5pts. Below 90%-zero	93%	5
6	HMIS Data Performance-5pts Enters information into the present HMIS system	NOT YET	0
7	Serves priority population 5pts Chronic homeless, family, youth and veteran homeless	Yes	5
8	Meets HEARTH requirements 5pts (listed in the Renewal Review will only be scored on the requirement that are apply to each program)	yes	5
9	Uses Service First approach 5 pts to provide services quickly without conditions or barriers	Yes	5
SCORING BASED ON CONTRATUAL AGREEMENT OUTCOMES		70	60

86%

Coc Recommendations --- 2016 Coc Program Application

PROJECT/PROGRAM	Contract Amount	Reason for Ranking
15 SZB (Shelter Plus Care STL City - Chronic-43)	\$336,789.00	High performance score-cost effective program-priority population
15 SCQ (Shelter Plus Care STL City -Chronic -70)	\$541,820.00	High performance score-cost effective program-priority population
15 SCS (Shelter Plus Care STL City - QoP SRA)	\$717,578.00	High performance score-cost effective program-priority population
15 SCL (Shelter Plus Care STL City - QoP TRA)	\$1,585,523.00	High performance score-cost effective program-priority population
orways Maryland	\$656,234.00	given priority due to clientel served
ices for People Housing for the Future of Families	\$215,479.00	Ranked higher than other PSHs due to population served-veterans
ployment Connections Project Homecoming	\$181,500.00	Ranked higher than other PSHs due to population served-families
15 SZC (Shelter Plus Care STL City QoP Families)	\$185,076.00	Cost effective serves families
Paul USA Project PLUS	\$411,609.00	high performing PSH
Paul USA Project MORE	\$296,030.00	high performing PSH
15 SCY (Shelter Plus Care STL City - SPC)	\$401,930.00	more cost effective and serves more people compared to other programs
enant House Transitional Housing Program	\$213,144.00	Only youth program in Coc
6 (Shelter Plus Care Beach Project)	\$491,229.00	More cost effective than lower ranked PSH
orways Jumpstart	\$245,650.00	Serves important population not as cost effective as other programs
orways Delmar	\$103,804.00	Serves important population not as cost effective as other programs
Patrick Center Project Protect Housing	\$477,599.00	Ranked lower due to spending only 71% of budget& cost effectiveness
Patrick Outreach:Coordinated Entry	\$150,000.00	Renew automatically because it was approved last year but not under contrat yet
Reaway 180 Rapid Rehousing	\$203,444.00	Renew automatically because it was approved last year but not under contrat yet
Patrick Permanent Supportive Housing Program	\$495,780.00	Renew automatically because it was approved last year but not under contrat yet
Patrick Rapid Rehousing Program	\$866,133.00	Renew automatically because it was approved last year but not under contrat yet
een of Peace PSH New	\$449,317.00	New Program-was TH that retooled their program
CA PSH New	\$207,950.00	New Program-was TH that retooled their program
manitri PSH New	\$105,664.00	New Program-was TH that retooled their program
pe House PSH New	\$566,183.00	New Program-was TH that retooled their program
HHS Lead Services ICA	\$100,000.00	HUD recommendations on rank HHS-needs to be in Teir 1
al Fier 1	\$10,105,465.00	
Patrick Center Rosati House	\$537,798.00	low performance score and did not spend out money
Paul St Lazare	\$230,356.00	High scoring RFP New program
al Fier 2	\$768,154.00	
manitri RRH 1 (New)	\$593,078.00	collabrative program between Humanitir RRH and St Pat's Employment program
us		
us Total	\$593,078.00	